GMCB Panel Discussion on Rural Hospitals April 3, 2019

Steven R. Gordon CEO/President



CHALLENGES

Rural Demographics

- Aging population
- Outmigration
- Declining Birth Rate
- Poverty/Homelessness
- Substance Abuse/Opioids, Heroin, Alcohol
- Mental Health

Hospital-specific

- Retention/Recruitment Clinicians and Staff
- Use of Temp/Contract Labor
- Clinician Retirements
- Migration to employment model for clinicians
- Maintain Medicare Designations (BMH is Medicare Dependent Hospital)
- Regulatory requirements
- IT and technology
- Hospitals redefining the "H" to address not just our communities' medical needs but the Social Determinants of Health

BMH RESPONSE

New Models for Care Delivery

- Development of Progressive Care Unit and Post-surgical Unit
- Critical Care RN Float Pool
- Scribes (in-person and web-based)
- Post-Acute Team
- RN Care Coordinators
- Telemedicine
- Psychiatric Nurse Practitioner (ED)
- Dental Center

Workforce Development

- Partnership with local educational institutions and VT State Agencies (CCV, VTC, DOL)
 - Medical Assistants
 - RN Residency for New Grads
 - Environmental Services Aides
 - LPN
 - LNA
- Associate Providers
 - Nurse Practitioners, Physician Assistants, Midwives
- Recruitment of Canadian physicians (H1B and J1)

BMH RESPONSE

Access to Care

- Recognition that BMH as small hospital can't provide all healthcare services to our communities but we need to provide pathways/partnerships for those services
- Strategic Partnership with DH and Cheshire Medical Center
 - ED, Radiology, Pathology, Cardiology, Podiatry, Rheumatology

Embrace Healthcare Reform

- Participation/Challenge in participating in all OneCare "risk-based" contracts
- Community Partnerships and Collaborations (Accountable Communities for Care)
- Commitment/Expansion of our Community Health Team
 - Vulnerable Population RN
 - RiseVT
 - Care Coordination
- Continued uncertainty with MDH funding

Focus on Expense Management

- Group Purchasing Organization (NEAH)
- Management structure consolidation
- Labor (OT, Replacement positions, cross-training)